Central Lakes College, Staples Campus 2024-2025

Total Credits 30

Essentials of Farm Business Management

Certificate (C143)

Required Courses

Required Discipline Courses

FBMT 1112 Foundations for Farm Business Management..... 4 cr
FBMT 1121 Preparation for Farm Business Analysis..... 4 cr
FBMT 1122 Implementing the System Management Plan..... 4 cr
FBMT 1131 Managing & Modifying Farm System Data ..... 4 cr
FBMT 1132 Interpreting and Using Farm System Data ..... 4 cr
FBMT 1211 Intro to Farm Business Management ..... 4 cr

Student must choose an additional 6 credits from the following courses:

FBMT 1253 Exploration of Value Added Enterprises..... 2 cr
FBMT 1254 Incorporating Value Added Enterprises..... 2 cr
FBMT 1255 Management of Value Added Enterprises... 2 cr
FBMT 1260 Environmental Issues on Today's Farm ..... 3 cr
FBMT 2200 Special Topics-General Farm Management . 1 cr
FBMT 2215 Special Topics-Marketing..... 2 cr
FBMT 2216 Special Topics-Marketing..... 2 cr
FBMT 2217 Special Topics-Marketing..... 2 cr
FBMT 2218 Special Topics-Marketing..... 2 cr
FBMT 2219 Special Topics-Marketing..... 2 cr
FBMT 2220 Special Topics-Crops ..... 1 cr
FBMT 2221 Special Topics-Crops ..... 1 cr
FBMT 2223 Special Topics-Crops ..... 1 cr
FBMT 2225 Special Topics-Crops ..... 2 cr
FBMT 2226 Special Topics-Crops ..... 2 cr
FBMT 2227 Special Topics-Crops ..... 2 cr
FBMT 2230 Special Topics-Livestock..... 1 cr
FBMT 2231 Special Topics-Livestock..... 1 cr
FBMT 2232 Special Topics-Livestock..... 1 cr

GRADUATION REQUIREMENT - 30 CREDITS

Program Description

The primary emphasis of the Farm Business Management Program is to assist farm families in meeting their business and personal goals through quality farm records and sound business decisions. This program is primarily taught at the student's place of business, but classroom and group instruction are also very important. Individualized instruction is used to the fullest extent. Students are enrolled in the program on a continuous, part-time basis. Normal credit load is 10 credits per year, for the equivalent of 1/3 of a full-time college student. The instructor visits the farm on a regular basis and understands the strengths and weaknesses of each student's business.

Developing a set of sound farm records is the basis for the program. Primarily, computerized accounting is used to handle the complex records, which must be kept in an efficient farm business. At the close of the calendar year, these records are summarized by the instructor and a computerized business analysis is prepared for each student to show how well his/her business did financially during the year. Each student also receives an area Farm Business Analysis Summary, which allows them to compare their information with averages of other Farm Business Management students (farmers) in their local area and around the state.

The Farm Business Management Program offering consists of five certificate programs. Each certificate program is 30 credits in length. These programs include Essentials of Farm Business Management, Applications in Farm Business Management, Advanced Farm Business Management, Current Issues, and Marketing Certificate.

Outcomes

By completing this program, students will achieve the following learning outcomes:

- Demonstrate farm record management;
- Complete an accurate balance sheet, cash flow plan, and analysis annually or as needed;
- Analyze farm business data; and
- Implement a farm management plan.

Pre-Program Requirements

The Farm Business Management Program is primarily offered as individualized instruction at the business. Classroom instruction is also offered on a limited basis. Normal credit load is 10 credits per year, for the equivalent of 1/3 of a full-time college student.

Some courses may require students to meet College Placement Levels in reading, writing, and/or math. See an advisor for more information.

Graduation Requirements

In addition to the program requirements, students must meet the following conditions in order to graduate:

- College Cumulative GPA Requirement: cumulative grade point average (GPA) of credits attempted and completed at CLC must be at least 2.0;
- College Technical Core GPA Requirement: cumulative GPA of credits attempted and completed towards the technical core of the diploma or degree must be at least 2.0;
- Residency Requirement: students must complete 25% of their credits at Central Lakes College.

Academic Plan

Individual semester plans are determined between instructor/advisor and student to best meet the needs of the student.

CLC is committed to legal affirmative action, equal opportunity, access and diversity of its campus community. This document is available in alternative formats. Consumers with hearing or speech disabilities may contact us via their preferred Telecommunication Relay Service.
Website: http://www.clcmn.edu **Email:** askclc@clcmn.edu **Phone:** 800-933-0346

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