

Program Description

The primary emphasis of the Farm Business Management Program is to assist farm families in meeting their business and personal goals through quality farm records and sound business decisions. This program is primarily taught at the student's place of business, but classroom and group instruction are also very important. Individualized instruction is used to the fullest extent. Students are enrolled in the program on a continuous, part-time basis. Normal credit load is 10 credits per year, for the equivalent of one-third of a full-time college student. The instructor visits the farm on a regular basis and understands the strengths and weaknesses of each student's business.

Developing a set of sound farm records is the basis for the program. Primarily, computerized accounting is used to handle the complex records, which must be kept in an efficient farm business. At the close of the calendar year, these records are summarized by the instructor and a computerized business analysis is prepared for each student to show how well his/her business did financially during the year. Each student also receives an area Farm Business Analysis Summary, which allows them to compare their information with averages of other Farm Business Management students (farmers) in their local area and around the state.

The Farm Business Management Program consists of four certificate programs. The first three certificate programs are 30 credits in length. These three programs include Essentials of Farm Business Management, Applications in Farm Business Management, and Advanced Farm Business Management. The fourth certificate option is the Marketing Certificate, consisting of 25 credits.

Program Course Requirements

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| FBMT 1112 | Foundations for Farm Business Management | 4 cr |
| FBMT 1121 | Preparation for Farm Business Analysis | 4 cr |
| FBMT 1122 | Implementing the System Management Plan | 4 cr |
| FBMT 1131 | Management/Modifying Farm System Data..... | 4 cr |
| FBMT 1132 | Interpreting and Using Farm System Data..... | 4 cr |

Student must choose an additional 10 credits from the following:

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| FBMT 1211 | Intro to Farm Business Management... | 4 cr |
| FBMT 1253 | Exploration of Value Add Enterprises... | 2 cr |
| FBMT 1254 | Incorp Value Added Enterprises..... | 2 cr |
| FBMT 1255 | Mgmt of Value Added Enterprises | 2 cr |
| FBMT 1260 | Environmental Issues | 3 cr |
| FBMT 2200 | Special Topics-General Farm Mgmt | 1 cr |
| FBMT 2215 | Special Topics-Marketing | 2 cr |
| FBMT 2216 | Special Topics-Marketing | 2 cr |
| FBMT 2217 | Special Topics-Marketing | 2 cr |
| FBMT 2218 | Special Topics-Marketing | 2 cr |
| FBMT 2219 | Special Topics-Marketing | 2 cr |
| FBMT 2220 | Special Topics-Crops..... | 1 cr |
| FBMT 2221 | Special Topics-Crops..... | 1 cr |
| FBMT 2223 | Special Topics-Crops..... | 1 cr |
| FBMT 2225 | Special Topics-Crops..... | 2 cr |
| FBMT 2226 | Special Topics-Crops..... | 2 cr |
| FBMT 2227 | Special Topics-Crops..... | 2 cr |
| FBMT 2230 | Special Topics-Livestock | 1 cr |
| FBMT 2231 | Special Topics-Livestock | 1 cr |
| FBMT 2232 | Special Topics-Livestock | 1 cr |

GRADUATION REQUIREMENT - 30 CREDITS

**Denotes Prerequisites*

Semester Course Requirements

Individual semester plans are determined between instructor/advisor and student to best meet the needs of the student.

Course Prerequisites

Some courses may require appropriate test scores or completion of basic math, basic English and/or reading courses with a “C” or better. CLC utilizes a multiple measure approach for placement which may include high school MCA, SAT, ACT scores in addition to high school GPAs. For insurance purposes, internships may require that students be 18 years old.

Graduation Requirements

In addition to the program requirements, students must meet the following conditions in order to graduate:

1. College Cumulative GPA Requirement: cumulative grade point average (GPA) of credits attempted and completed at CLC must be at least 2.0;
2. College Technical Core GPA Requirement: cumulative GPA of credits attempted and completed towards the technical core of the diploma or degree must be at least 2.0;
3. Residency Requirement: students must complete 25% of their credits at Central Lakes College.