Central Lakes College, Brainerd Campus 2026-2027

Business Transfer Pathway

Associate of Science Degree (TPBU)

Required Discipline..... 29
MnTC* 31**
Total Credits 60

Required Courses

Required Discipline Courses (29 credits)

ACCT 2011 Accounting Principles I ..... 4 cr
ACCT 2012 Accounting Principles II ..... 4 cr
BUSN 2106 Marketing Principles..... 3 cr
BUSN 2111 Management Principles..... 3 cr
BUSN 2130 Legal Environment of Business..... 3 cr
COMP 1101 Computer Fundamentals..... 3 cr
BUSINESS (BUSN) courses..... 9 cr
Students may choose any BUSN prefixed courses. Please see an advisor for recommendations.

Required MnTC Courses

***An A.S. degree requires a minimum of 30 credits selected from at least six of the ten goal areas of the Minnesota Transfer Curriculum (MnTC).

COMM 2420 Intercultural Communication (Goals 1,7A,7B)
OR
COMM 2422* Hnrs Intercultural Comm (Goals 1,7A,7B) 3 cr
ECON 2401 Principles of Economics-
Macroeconomics (Goal 5)..... 3 cr
ECON 2402 Principles of Economics-
Microeconomics (Goal 5)..... 3 cr
ENGL 1410 Composition I (Goal 1) **OR**
ENGL 1420* Honors Composition I (Goal 1) ..... 4 cr
ENGL 1411* Composition II (Goal 1) **OR**
ENGL 1421* Honors Composition II (Goals 1,9)..... 4 cr
MATH 1460 Introduction to Statistics (Goal 4) **OR**
MATH 1461 Honors Intro to Statistics (Goals 2,4)..... 4 cr
MATH 1470 College Algebra (Goal 4) ..... 3 cr
PHIL 2420 Ethics (Goals 6,9) **OR**
PHIL 2421 Honors Ethics (Goals 6,9)..... 3 cr
PSYC 2421 General Psychology (Goals 2,5) **OR**
PSYC 2423* Honors General Psychology (Goals 2,5)..... 4 cr

**Denotes Prerequisites*
Many courses from Goals 1 – 6 also meet Goals 7 – 10. Credits count only once. Students are advised to select MnTC courses with multiple goal assignments whenever possible.

GRADUATION REQUIREMENT - 60 CREDITS

Description

Business degrees continue to lead the nation as the number one choice of study in higher education. Students in the Business Transfer Pathway A.S. Degree program receive hands-on, skill-based business training that is practical and relevant for today's competitive global marketplace.

Outcomes

By completing this program, students will achieve the following learning outcomes:

- Recognize ethical, legal, and socially responsible business practices;
- Perform financial management tasks;
- Demonstrate effective written and oral business communications;
- Utilize software for business applications;
- Develop interpersonal leadership skills; and
- Access, analyze, and interpret relevant information specific to business strategies.

Pre-Program Requirements

Reading and math placement test are required.

Some courses may require students to meet College Placement Levels in reading, writing, and/or math. See an advisor for more information.

For insurance purposes, internships may require that students be 18 years old.

Graduation Requirements

In addition to the program requirements, students must meet the following conditions in order to graduate:

- College Cumulative GPA Requirement: cumulative grade point average (GPA) of credits attempted and completed at CLC must be at least 2.0;
- College Technical Core GPA Requirement: cumulative GPA of credits attempted and completed towards the technical core of the diploma or degree must be at least 2.0;
- Residency Requirement: students must complete 25% of their credits at Central Lakes College.

Career & Transfer

All businesses need effective leadership to succeed. The management team is responsible for providing that leadership. Managers must plan, organize, direct, and control the business operations with the ongoing challenge of earning a profit in a highly competitive global marketplace. Strong communication, problem-solving, and team-building skills are critical traits of successful managers. Graduates have found employment opportunities in financial institutions, retail and commercial trade, marketing, professional sales, restaurants, hotels/resorts, insurance, healthcare, and manufacturing. In addition, graduates have started their own businesses or managed family businesses.

The Business Transfer Pathway A.S. Degree offers students a powerful option: the opportunity to complete an Associate of Science degree with course credits that directly transfer to designated Business bachelor's degree programs at Minnesota State universities. The curriculum has been specifically designed so students completing this pathway degree and transferring to a Minnesota State university may enter with junior-year status. Courses in the Business Transfer Pathway associates degree will directly transfer and apply to the designated bachelor's degree programs. Students should consult with an advisor for guidance regarding how to best meet the requirements of their intended baccalaureate program. Universities within the Minnesota State system participating in the Business Transfer Pathway include:

- Bemidji State University
- Metropolitan State University - BS
- Minnesota State University, Mankato – BS
- Minnesota State University, Moorhead – BS
- St. Cloud State University - BS
- Winona State University - BS

Academic Plan

This is a sample full-time student pathway.

Semester One (16 credits)

BUSN 2106 Marketing Principles .....3 cr
COMP 1101 Computer Fundamentals .....3 cr
ECON 2402 Principles of Economics-Microeconomics (Goal 5) .....3 cr
ENGL 1410 Composition I (Goal 1) **OR**
ENGL 1420* Honors Composition I (Goal 1) .....4 cr
BUSN electives .....3 cr

Semester Two (16 credits)

BUSN 2130 Legal Environment of Business .....3 cr
COMM 2420 Intercultural Communication (Goals 1,7A,7B) **OR**
COMM 2422* Hnrs Intercultural Comm (Goals 1,7A,7B) .3 cr
ECON 2401 Principles of Economics-Macroeconomics (Goal 5) .....3 cr
ENGL 1411* Composition II (Goal 1) **OR**
ENGL 1421* Honors Composition II (Goals 1,9) .....4 cr
BUSN electives .....3 cr

Semester Three (14 credits)

ACCT 2011 Accounting Principles I .....4 cr
BUSN 2111 Management Principles .....3 cr
MATH 1470 College Algebra (Goal 4) .....3 cr
PSYC 2421 General Psychology (Goals 2,5) **OR**
PSYC 2423* Honors General Psychology (Goals 2,5) .....4 cr

Semester Four (14 credits)

ACCT 2012 Accounting Principles II .....4 cr
MATH 1460 Introduction to Statistics (Goal 4) **OR**
MATH 1461 Honors Intro to Statistics (Goals 2,4) .....4 cr
PHIL 2420 Ethics (Goals 6,9) **OR**
PHIL 2421 Honors Ethics (Goals 6,9) .....3 cr
BUSN electives .....3 cr

**Denotes Prerequisites*

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Website: http://www.clcmn.edu Email: askclc@clcmn.edu Phone: 800-933-0346

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